

HPE Nimble Storage

Partner Go-to-Market Guide



99.9999%

guaranteed availability across
the entire Nimble installed base



86%

of issues automatically
predicted and resolved



54%

of problems resolved
are outside of storage

Product Overview

Awareness Videos



Nimble Storage Introduction



Nimble Storage Products



Nimble Secondary
Flash Array



InfoSight Predictive Analytics

Interactive Product Tours



How to Position

Intelligent Storage Videos



Parking Lot Pitch - *Introduction*

Coaching - *How to sell it*

Gold Standard Example

*click on each title to watch the video

Storage Presentations



Leveraging Material

**New
Document**

HPE GREENLAKE SWIFT
Partner Webinar



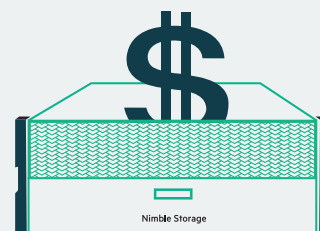
Nimble Battle Card



Predictive Flash E-Guide



Storage Promotions



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